

BUSINESS ENGLISH

How to write the perfect English E-mail – Part 2

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Welcome back to Business English!

No doubt you are eager to hear more about how to finish writing that **perfect** email and you have several of them sitting, waiting in your **drafts** folder just patiently expecting this second installment of the article! I don't want to keep you waiting so let's continue exploring how to get the most **effective** outcome from your **Electronic Mail**.

We introduced the ideas of effective subject lines, salutations, and the main purpose of the communication in last week's edition, so what's next?

As we said before, so many emails are sent every second (**2.4 billion**), which means we spend a lot of our time reading and writing them. Because of this many people tend to simply **scan** (quickly read over) their emails to get an idea and then move on to the next one. So we need to **optimise** our emails for readability and ease of understanding information.

You can do this by :

- Adding bullet points
- Making paragraphs short
- Adding visuals to help break up text

If you can **reduce** your email to the very essentials it will help the reader understand your **reason** for contacting them and what their next course of action should be. Try to avoid writing **long** blocks of text for the same reason, we need the reader to get to the information quickly and respond appropriately.

On the subject of **readability**, one of the easiest fixes to an email is to choose and maintain a **font**. If there are several different fonts, sizes, or colours, there is a high probability it will be ignored or a confusing read. This is especially important if you are sending a **sales** email for the first contact, we need to make sure the recipient opens the mail and reads it! You can use a secondary font where it is genuinely required but try to use no more than **two** different fonts and no more than **3** different sizes.

With this in mind try to stick to one of the following fonts to make sure that the receiver's device or browser will be **compatible** :

- Arial
- Courier
- Georgia
- Helvetica
- Lucida Sans
- Tahoma
- Times New Roman
- Trebuchet MS
- Verdana

Using one of these fonts gives you the greatest chance of **compatibility** with your readers' email clients and **limits** any failure in communication.

We have looked at how to **start** an email and now we come to the end, just how can we **finish** that email in the most **effective** fashion? This is probably the easiest part of the email and requires the least amount of thinking or work. We just need to keep it **simple** and **straightforward**, trying to avoid a lengthy closing line that sounds more like the Spam begging emails you might receive.

Simple choose one of the following closing greetings which are organised in order of **formality** (the first being the most formal) :

- Sincerely
- Kind regards
- Thank you
- Warm regards
- Warm wishes
- Best regards
- Take care

With one of these closing salutations, your hard work is done and you can move on to your next task. However, there are a couple more things that you can do **before** sending that email to help to avoid any **miscommunication** or error, or to help make it slightly more effective.

A really **helpful** and fairly obvious tool if you are writing in a different language, is your email's built-in **spelling** and **grammar** checker, make sure you have the correct writing **language** selected and those little helpful red lines should start to appear to assist in "typos" and spelling mistakes. If your email client doesn't have one built-in, you can always use Gmail or a Word-processor to copy and paste before you send that email. Even the best of us when writing in our own language can make a typing error and it takes nothing to lose one letter of a word and cause unnecessary **problems** at the other end.

The other great tool that gets very often overlooked is the ability to **schedule** an email. If you have spent the weekend working on a project and want your reader to get it first thing Monday

morning but don't want it to get buried in all the advertising emails over the weekend, consider scheduling the sending of the email to a time that **suits** you. Each email client is different but for some, it's a very simple process that can help just **marginally** give you an **advantage** in getting your email to the **right person at the right time**.

That's it for now for emails, but if you have any requirements on anything in particular don't forget to leave a comment or get in touch. We will have a look at some important and sometimes confusing **Business Idioms** in our next edition, so make sure you are keeping regularly updated.

